

ID Logistics South Africa marks another strong year 2017 with major new clients and maps out its ambitions for 2018

15th March 2018 – Johannesburg – ID Logistics SA marked another strong year with high potential new clients within an innovation-driven culture.

Since the Group partnered with its first anchor client Danone in 2012 in South Africa, ID Logistics has now become the number two leader in the chilled market, and has onboarded 18 clients from diverse sectors, ranging from perishables to fruit, vegetables and flowers in retail and FMCG, with some key brands such as Nestlé, Denny, Spar, OK Foods, Sir Fruit, to name a few.

Innovation and technology are key differentiators in this highly competitive and commodity-driven market. “With our expertise, strong commitment to quality standards and innovation-driven culture, we have introduced and instilled game-changing strategies to the benefit of our clients,” Etienne Juillard, MD of ID Logistics South Africa, comments.

“Recent innovations during 2017 included the successful implementation of our secondary transport optimisation programme; reduction of our carbon footprint by 25%; R7.9 million solar investment with 30% reduction off the grid across facilities; and our recent centralised control tower, which will be a key differentiator, as well as potential cost saver for our clients,” says Juillard.

Plans for 2018 are ambitious, according to Juillard, and include expansion into the perishable distribution sectors, as well as identifying and pursuing other vertical markets where they can add value. “We are diversifying our opportunities, and hope to secure other anchor clients. We will also continue to improve technologies for visibility and just-in-time information, as well as invest in fleet of more than 130 trucks. We are as well targeting a Level 4 B-BBEE status to actively contribute to the social transformation of the country”, concludes Juillard.

Eric Hémar, CEO and Chairman of ID Logistics, says: “we have a clear ambition for South Africa, and that is to become a leading player in a market that is in the process of consolidation. South Africa is a strong economy with a sound infrastructure, a large and young population, a skilled workforce with an excellent banking system. It provides a stable gateway into Africa for expansion.”

ABOUT ID LOGISTICS

ID Logistics is an international contract logistics group, with revenue of €1,329 million in 2017. ID Logistics has around 300 sites across 17 countries, representing 5.5 million square meters of warehousing facilities in Europe, Latin America, Asia and Africa, and 19,000 employees. With a client portfolio balanced between retail, industry, detail picking and e-commerce sectors, ID Logistics delivers high-tech solutions and is firmly committed to sustainable development. ID Logistics is listed on Compartment B of NYSE Euronext's regulated market in Paris (ISIN Code: FR0010929125).

Eric Hémar manages the group and Etienne Juillard is MD of ID Logistics SA. www.id-logistics.com/za

CONTACTS

ID Logistics

Friedel Spies

Business Development Director South Africa

Cell : +082 879 83 65

Tel : [0100036875](tel:0100036875)

fspies@id-logistics.com

Editorial contact

Trish at P and P Communications

Cell: 083-3782903

trish@pandp.co.za

ID Logistics Group

Emily Oliver

Group Head of Communications

Tel: +33 (0)4 32 52 96 82

eoliver@id-logistics.com