



/// PRESS RELEASE

ID Logistics: good start to the year Q1 revenues up 45% to €322 million (+13% like-for-like)

- Excellent performance in France pursued (+12.7%)
- Acceleration in international revenue growth (+94.7% and +13.3% like-for-like)
- Full-year impact of numerous contract started in 2016

Cavaillon, 24 April 2017 – 6:00pm: ID Logistics (ISIN: FR0010929125, Ticker: IDL) ID Logistics, one of the European leaders in contract logistics, has reported Q1 2017 revenues of €321.9 million, up 45.3% and up 12.9% on a like-for-like basis (at comparable scope and exchange rates).

Eric Hémar, Chairman and CEO of ID Logistics, commented: *“This good start to the year reflects a highly positive contribution from Logiters, acquired on 1 September 2016, and strong organic growth of 13% with the ramp-up in the numerous contracts started in 2016. For the first time in two years, we also reaped the benefit of broadly favourable currency effects, which topped up our growth, particularly in Brazil. In line with our objectives, we are focusing on raising the productivity of our new platforms and completing the integration of Logiters.”*

| Revenues (€ million) | 2017 | 2016 | % change | Like-for-like change* |
|----------------------|--------------|--------------|---------------|-----------------------|
| First quarter | | | | |
| France | 150.2 | 133.3 | +12.7% | +12.7% |
| International | 171.7 | 88.2 | +94.7% | +13.3% |
| Total | 321.9 | 221.5 | +45.3% | +12.9% |

* at comparable scope and exchange rates

FURTHER VERY STRONG MOMENTUM IN Q1 2017

In **France**, ID Logistics recorded double-digit organic growth for the fourth quarter in a row, with revenues rising 12.7% to €150.2 million. With just one new contract starting up over the period, this performance was driven almost solely by the ramp-up in the numerous new contracts started in 2016.

In **International markets**, first-quarter revenues came to €171.7 million, up 94.7% and up 13.3% on a like-for-like basis (consolidation of Logiters from 1 September 2016 onwards and favourable currency effects, especially from the Brazilian real), an acceleration on 2016. The momentum created by 2016 start-ups, as many new contracts came into effect in the second half, was the main factor boosting international business, plus a small volume increase on existing contracts.



ID Logistics
410 Route du Moulin de Losque
BP 70132
84304 Cavaillon

Tel.: +33 (0)4 32 52 96 96
www.id-logistics.com



NEW BUSINESS

ID Logistics continues to tender for and to win new contracts. For example:

- In France, ID Logistics is due to start in the second half of 2017 a new hub in the Lyon region for Descours & Cabaud, a leading distributor to industry and construction professionals. This platform, highly mechanised will manage nearly 40,000 SKUs for delivery to agencies or clients in France's Center and East.
- In Spain, it is set to start a dedicated e-commerce platform for Media Markt, the number one consumer electronics retailer, in the second quarter of 2017. Located in Pinto, close to Madrid, this 30,000 m² platform will handle over two million units p.a. with over 30,000 SKUs.

OUTLOOK

In order to improve its profitability from the summer 2017 onwards, ID Logistics is focusing on raising the productivity of the numerous new sites started in 2016 and, in parallel, is completing the integration of Logiters.

ID Logistics also intends to deliver growth outpacing the market one and to meet the new challenges facing its customers.

Once these objectives have been reached, the Group will continue to monitor potential acquisition opportunities very closely, especially in Northern Europe, so that it can provide its existing and prospective customers with the largest possible coverage.

NEXT REPORT

Publication of first-half 2017 revenues: 20 July 2017 after the market close.

ABOUT ID LOGISTICS

ID Logistics is an international contract logistics group, with revenue of €1,070 million in 2016. After the Logiters acquisition, ID Logistics has more than 275 sites across 16 countries, representing close to 5 million square meters of warehousing facilities in Europe, Latin America, Asia and Africa, and 18,500 employees. With a client portfolio balanced between retail, industry, detail picking and e-commerce sectors, ID Logistics delivers high-tech solutions and is firmly committed to sustainable development. ID Logistics is listed on Compartment B of NYSE Euronext's regulated market in Paris (ISIN Code: FR0010929125). The Group is managed by Eric Hémar.

CONTACTS

ID Logistics

NewCap

Yann Perot

Emmanuel Huynh / Marc Willaume

CFO

Investor Relations & Financial Communication

Tél. : + 33 (0)4 32 52 96 00

Tél. : +33 (0)1 44 71 94 94

yperot@id-logistics.com

idlogistics@newcap.eu

Emily Oliver

Group Head of Communications

Tél. : +33 (0)4 32 52 96 82

eoliver@id-logistics.com



ID Logistics
410 Route du Moulin de Losque
BP 70132
84304 Cavaillon

Tel.: +33 (0)4 32 52 96 96
www.id-logistics.com

