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ID Logistics sums up 10 years of activity in Poland and presents development plans

Warsaw, 30 May 2018 - ID Logistics celebrates this year 10 years of activity on the Polish market. Thanks to the consistently implemented development strategy, the company is currently one of the largest logistics operators in Poland specializing in dedicated contract logistics. He manages modern distribution centres for the largest retail chains, companies from the FMCG and automotive sector, from where deliveries to customers throughout Poland, Europe and the world are made. The year 2017 was of great importance for strengthening the market position of ID Logistics. The successes achieved is a very good base for further development of ID Logistics Group in Poland and in the world.

10 YEARS OF ACTIVITY ID LOGISTICS IN POLAND

ID Logistics started its activity on the Polish market in 2008. Then the operator launched two warehouses with a total area of 57,000 m², in which nearly 500 people worked. It was a warehouse of fresh and dry products for the Carrefour commercial network in Będzin (Śląskie Voivodeship) and a dry and DIY warehouse for the Intermarché network in Sady (Wielkopolskie Province). Since 2008, the company has been developing very dynamically, opening new distribution centres for new customers every year and maintaining an average annual growth of 20%. Today, ID Logistics manages 8 distribution centres with a total area of about 200,000 m², it also has 1 transport office. A team of 1,600 employees is responsible for efficient customer service. During 10 years of presence in Poland, ID Logistics has become a market leader and is in the top five of the largest logistic operators providing contract logistics services.

"Our goal is to actively support clients in the international expansion of their business. Poland plays an important role in the ID Logistics Group's development strategy, especially in Central Europe. Thanks to the experience and know-how of the Polish team within 10 years of starting the first warehouses, we have become one of the largest operators on the Polish market, which provides clients with the highest level of services. It is a big success and also a motivation for further development. Thank you and I congratulate the entire ID Logistics Polska team", says Eric Hemar, CEO and president of the ID Logistics Group.

"During 10 years of presence in Poland, we have gained the position of the main provider of logistics services for retail chains and FMCG. We gained new clients and leaders in their service segments. We have launched and manage distribution centres that play a key role in the domestic and international supply chains of our clients. We are glad that this group includes companies with whom we have been cooperating since the beginning of operations in Poland. What distinguishes us on the market is the ability to propose innovative solutions and proactiveness in approaching their needs and expectations. Taking advantage of this special opportunity, I would like to thank our clients and employees. I am convinced that together we will create the next stage in the development of ID Logistics in Poland", says Yann Belgy, CEO of ID Logistics Polska.



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2017 - A SOLID BASE FOR FURTHER DEVELOPMENT OF THE LOGISTICS GROUP IN POLAND

The year 2017 was of significant importance for the ID Logistics Group in Poland and the world. The company recorded an increase in revenues by as much as 24 percent, up to EUR 1.329 billion. Thanks to the strong development in previous years, the company has strengthened its internal structures, including support divisions for operations, innovation, development and HR. A new, dedicated re-engineering department was created. Furthermore, ID Logistics has launched the Innovation Campus technology campus, which is associated with 11 experts specializing in the development of innovative solutions and 16 correspondents from different countries. The company has strengthened its position as a logistics operator for e-commerce. In 2012, revenues from e-commerce services accounted for only 1% of general income of the entire Group, 5 years later already 12%. In France, the operator is number 1 in servicing this market segment. At the end of the year ID Logistics also extended the geographical coverage of services by another 17 countries and started operations in Romania. Here manages the largest distribution centre of the Carrefour commercial network. The Polish team of ID Logistics was responsible for launching the operation of the new branch and implementing the project of the operational takeover of the warehouse.

"Investments and strengthening of presence in Poland, Romania and other countries of central Europe will be of key importance for the development strategy of the whole ID Logistics Group and the implementation of our goals. We will be able to further support our clients in their further expansion in the market and actively respond to the needs of those customers who, by making changes to their pan-European supply chains, reduce the number of suppliers. What's more, thanks to the strong position on the markets and knowledge of local teams, we will be able to prepare well for the technical requirements set for operators in tenders that are announced", says Eric Hemar, CEO of ID Logistics.

"We want to continue to strengthen our position among leaders specializing in dedicated contract logistics, we focus on our current offer for retail chains and the FMCG industry, and expand our offer to e-commerce sectors based on international experience and know-how, cosmetics and clothing. The Polish team will also actively support the development of the ID Logistics Group in other Central European countries. 10 years of presence and experience in customer service on the Polish market, an experienced team of employees is a solid base for further development", announces Yann Belgy, CEO of ID Logistics Polska.

ABOUT ID LOGISTICS

ID Logistics is an international contract logistics group, with revenue of €1,329 million in 2017. ID Logistics has around 300 sites across 17 countries, representing 5.5 million square meters of warehousing facilities in Europe, Latin America, Asia and Africa, and 19,000 employees. With a client portfolio balanced between retail, industry, detail picking and e-commerce sectors, ID Logistics delivers high-tech solutions and is firmly committed to sustainable development.

ID Logistics is listed on Compartment B of NYSE Euronext's regulated market in Paris (ISIN Code: FR0010929125). The Group is managed by Eric Hémar.

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