

Orgon, August 2025

ID LOGISTICS EXPANDS INTO CANADA AND OPENS ITS 19TH COUNTRY

ID Logistics is taking a new step in its development with its first establishment in Canada, the 19th country to join the Group. The opening of a first logistics site in Ajax, in the Greater Toronto Area, marks not only the continuation of a global partnership with a global e-commerce player, but above all ID Logistics' ambition to position itself sustainably as a reference operator in this new market.



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CANADA, A NEW STEP IN A GROWTH STRATEGY

This first Canadian operation is part of a long-term relationship with a world leader in e-commerce, initiated in 2017. In addition to intensive development in the United States, Canada completes a North American system capable of meeting the growing needs of the Group's customers in this region.

Beyond this first operation, a whole implementation strategy is being deployed. It illustrates the Group's controlled development model: entering a new territory with a strategic customer, capitalizing on a well-controlled operation and structuring from the outset a commercial offer adapted to the local market, to welcome new customers and support the growth dynamic.

A PREMIUM LOCATION IN THE COUNTRY'S LOGISTICS HEART

The new site is located in Ajax, east of Toronto, in the Greater Toronto Area - a region that alone concentrates more than 50% of the country's logistics space. This area, which is both economically dynamic and structurally tense in terms of land, represents a strategic choice: it is where the major consumer hubs are located, and therefore the key issues for the supply chain.

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The building, brand new and through, offers 70,000 m² of surface area, 120 loading docks and a daily processing capacity of between 55,000 and 75,000 units. It benefits from an operational design directly inspired by the Group's best practices and most efficient sites.

It has also been adapted to the specific climatic constraints of Canada, with equipment designed for snow removal, heated slabs and integrated anti-frost systems.

A SPECIFIC AND ADAPTED HUMAN RESOURCES ORGANIZATION

The launch of this operation is accompanied by a structured HR plan, designed upstream to respond to the reality of the Canadian market, marked by a scarcity of qualified labour.

In partnership with two local agencies, ID Logistics has anticipated the recruitment of the first employees. The site's managers have been trained on other Group platforms, while an international task force is supporting the crucial start-up phases. Eventually, nearly 300 employees will join the operation, with a reinforced training program, adapted to the customer's standards and the Group's requirements.

CANADA, A COUNTRY WITH GREAT POTENTIAL FOR THE GROUP

The opening of this first Canadian platform is a crucial step in ID Logistics' development strategy: the Group supports its key account customers in this new country but also wants to conquer market share in a rapidly changing logistics territory, in a country of 41 million inhabitants, where manufacturers, distributors and e-merchants are looking for reliable partners, experienced, and already established. ID Logistics has a team dedicated to customer relations and business development capable of offering a logistics offer that is immediately operational. The Group is already responding to Canadian calls for tenders.

"The opening of Canada is a great opportunity for the company: ID Logistics is now ready to support its customers throughout North America, in the United States and Canada. This new location also demonstrates the resilience and dynamism of our major customers while allowing us to continue our balanced development on both sides of the Atlantic." - **Eric Hémar, President of ID Logistics**



ABOUT ID LOGISTICS :

ID Logistics, headed by Eric Hémar, is an international contract logistics group with revenues of €3.3 billion in 2024. ID Logistics manages nearly 450 sites in 19 countries, representing more than 9 million m² operated in Europe, America, Asia and Africa, with 42,000 employees.

With a customer portfolio balanced between distribution, e-commerce, consumer goods, cosmetics and fashion, ID Logistics is characterized by offers involving a high level of technology. Since its creation in 2001, the Group has developed a social and environmental approach through a number of original projects and is now firmly committed to an ambitious CSR policy. ID Logistics shares are listed on the Euronext regulated market in Paris and are included in the SBF 120 index (ISIN code: FR0010929125, Mnemo: IDL).