

Revenue up 6.6% on the 2nd quarter of 2015

- Revenue up 6.6% (6.1% like-for-like) to €227.8 million
- Top-line growth 2.4% in France
- Growth accelerates in international businesses to 12.5% (11.0% like-for-like)
- Launch of a new Healthcare business sector with the signing of a logistics service contract with Pierre Fabre group.

Cavaillon, 22 July 2015 – ID Logistics, a French leader in the contract logistics market, posted 2nd quarter 2015 revenue of €227.8 million, up 6.6% on the 2nd quarter of 2014, and 6.1% like-for-like.

Eric Hémar, Chairman and CEO of ID Logistics says: "ID Logistics performed well in the second quarter of 2015, especially in its international businesses. We have also had several commercial successes, notably in new sectors such as Healthcare, which will lead to new operational start-ups in the second half of the year and in 2016."

<i>in millions of euros</i>	2015	2014	Change	Like-for-like change*
2nd quarter				
France	126.7	123.7	+2.4%	+2.4%
International	101.1	89.9	+12.5%	+11.0%
Total	227.8	213.6	+6.6%	+6.1%
1st half				
France	248.3	240.3	+3.3%	+3.3%
International	193.8	175.2	+10.6%	+8.6%
Total	442.1	415.5	+6.4%	+5.6%

*at constant exchange rates

2nd QUARTER REVENUE GROWTH

Revenue **in France** amounted to €126.7 million, up 2.4% on the same period 2014 which had experienced very strong growth (12.9%) thanks to the start-up of a large number of contracts, such as the e-commerce activities for Conforama, Saint Gobain Distribution and Chloé.

International revenue amounted to €101.1 million, up 12.5% on the same period 2014. Restated for a slightly positive foreign currency effect, like-for-like growth was 11.0%, signalling an acceleration compared with the beginning of 2015. Growth was primarily driven by South Africa, which has completed the roll-out of its local fresh produce distribution network, including the opening of two regional warehouses during the quarter (Gauteng and Durban). The Netherlands also saw strong growth thanks to the launch of activities for Fujifilm, a portion of which were previously handled in France. The international percentage is increasing again, and now accounts for 44% of the Group's revenues.

NEW CONTRACT AWARDS

The Group continues to process a large volume of bid invitations almost half of which involve e-commerce. These bids often take more than a year for customers to analyze and come to a decision.

For instance, the following contracts were awarded during the quarter:

- ID Logistics was selected in France to manage an initial 50,000 m² warehouse in the Paris Area by **Action** group, a Dutch non-food discount specialist that is expanding rapidly. Operations begin early 2016 and the warehouse may later be expanded to 75,000 square meters.
- In France, by late 2016, ID Logistics will take charge of the management of a new 40,000 m² warehouse for export and re-supply operations of the Dermo-Cosmetics Division of **Pierre Fabre** group (including brands such as Klorane, Avène, Elancyl, etc.). As such, ID Logistics is entering into the healthcare sector with an international leader. The Group intends to pursue its development in this new sector on the strength of this prestigious reference.
- In South Africa, ID Logistics completed the roll-out of its fresh produce distribution solution, via the opening of its last regional warehouse in June 2015. The Group is now beginning to attract new customers like **Patleys** (an importer of fresh produce including the Bel, Maille, and Hellmann's brands), and **Mighty Meats** (a producer of processed meat), which supplement Danone's chilled business activities.

OUTLOOK

ID Logistics is ending the first half of 2015 in line with its roadmap, and in a good position to continue its business development. The Group also remains focused on increasing its results and reducing its debt, in order to be able to play a leading role in the currently consolidating logistics market.

NEXT ANNOUNCEMENT

2015 first half results: on 26 August 2015, after the market close.

ABOUT ID LOGISTICS

ID Logistics is an international contract logistics group, with revenue of €874.5 million in 2014. ID Logistics operates close to 200 sites across 14 countries, representing 3.6 million m² of warehousing facilities in Europe, Latin America, Asia and Africa, and has 13,000 employees. With a client portfolio balanced between the distribution, industry, retail order fulfilment and e-commerce sectors, ID Logistics delivers high-tech solutions and is firmly committed to sustainable development. ID Logistics is listed in Compartment B of Euronext's regulated market in Paris (ISIN Code: FR0010929125). The Group is managed by Eric Hémar.



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