

Revenue growth in 2Q2016 accelerated by +5.1% to €239.4 M (+10.6% on a like-for-like basis)

- France: Excellent quarterly performance with revenues growing at an accelerated pace, up by +13.9% in 2Q2016
- International: Revenues grew by +5.9% on a like-for-like basis and -5.9% on a reported basis
- Active business development and opening of a new subsidiary in Belgium
- Acquisition of Logiters in Spain and Portugal expected to close before end of summer 2016

Cavaillon, July 21 2016 – ID Logistics, a French leader in the contract logistics market, reported 2nd quarter of 2016 revenues of €239.4 M, up +5.1% from the same period last year and +10.6 % on a like-for-like basis.

Eric Hémar, CEO and Chairman of ID Logistics, commented: *"ID Logistics posted particularly dynamic first-half performance further to a solid first quarter, reaching first-half revenues in excess of €460 M. As the Group maintained organic growth at a sustained pace, we won over a significant number of new contracts in Europe and notably in France and continued to grow in the various emerging countries where we are active, despite negative currency impact due mainly to the strong depreciation of Argentinian peso, Brazilian real and South African rand. This first six-month performance is particularly convincing for two reasons: we recorded robust half-year performance and we are well on track to close the acquisition of Logiters before end of this summer, which will provide us with unique strategic positioning in the Iberian peninsula."*

In millions of euros	2016	2015	Change	Like-for-like change *
2nd quarter				
France	144.3	126.7	+13.9%	+13.9%
International	95.1	101.1	-5.9%	+5.9%
Total	239.4	227.8	+5.1%	+10.6%
1st half				
France	277.6	248.3	+11.8%	+11.8%
International	183.3	193.8	-5.4%	+7.6%
Total	460.9	442.1	+4.3%	+10.1%

* at constant exchange rates

GROWTH IN 2Q2016 REVENUES

In France, revenues amounted to €144.3 M, up +13.9% compared with the 2nd quarter of 2015. This robust performance was essentially driven by the start-up of multiple new contracts launched in early 2016, and supported by a positive volume effect compared to 2015.

International revenues decreased by -5.9% to €95.1 M compared to the 2nd quarter of 2015. The unfavorable currency impact over the period was mainly attributable to the depreciation of the Argentinian peso, the Brazilian real and the South African rand. At constant exchange rates, quarterly growth turned in at +5.9%, confirming good momentum of international activities, which are benefiting from a gradual build-up of new contracts initiated in 2016.

Revenues generated by international activities stood at close to 40% of Group's total revenues (vs. 44% in the same period last year).

NEW CONTRACT WINS

The Group continues to process a particularly high volume of invitations to tender and wins new contracts:

France:

- ID Logistics had just been selected by Puma (Kering group) to manage its logistics flows intended for the French market. This activity will be monitored on a platform shared with another sports goods manufacturer in a 30,000 m² warehouse located in Landersheim.
- The Group is stepping up its collaboration with Nespresso by opening a 6,000 m² site in a shared platform located at Moissy Cramayel in order to accompany the evolution of Nespresso's service offering. This is intended to serve customers in the Paris region and to be able to centralize the management of returns at country level.
- ID Logistics was selected to manage But's first external logistics platform located in Châtres en Brie, where the logistics group already has a strong presence. This 30,000 m² site falls perfectly in line with But's regionalized warehouse and inventory management plan focused on better serving its growth.

International:

- ID Logistics is opening a new subsidiary in Belgium, thanks to its collaboration with Maxeda, largest DIY retailer in the Benelux region with 376 stores. ID Logistics will manage a 96,000 m² platform in the Brussels region and will monitor logistics flows from collection to delivery.
- In Germany, further to the launch of its logistics platform dedicated to e-commerce, IKEA is pursuing its collaboration with ID Logistics by entrusting it with the management of its logistics platform in Salzgitter. This 156,000 m² warehouse, which includes automatic storage and has a capacity of 220,000 pallet spaces, is able to supply 50 IKEA shops and other warehouses in Germany.
- In Russia, ID Logistics will start in August a new logistics management contract for Bacardi and will operate a 12,500 m² warehouse in Moscow. Operations, which have to meet specific requirements of liquor management, include order picking for large retailers and wholesalers (from individual bottles to complete pallet) as well as co-packing activities.



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OUTLOOK

In an environment of gradual economic recovery in the euro zone and very contrasting situations across emerging countries, ID Logistics recorded another six months of solid growth. In this context of strong activity, the Group remains particularly focused on tight control of start-up costs associated to new sites, which opened in 2016. The acquisition of Logiters is expected to close before end of summer 2016.

NEXT RELEASE

2016 Half-year results: 31 August 2016 after markets' close.

ABOUT ID LOGISTICS

ID Logistics is an international contract logistics group, with revenue of €930.8 million in 2015. ID Logistics has more than 200 sites across 14 countries, representing close to 4 million square meters of warehousing facilities in Europe, Latin America, Asia and Africa, and 15,000 employees. With a client portfolio balanced between retail, industry, detail picking and e-commerce sectors, ID Logistics delivers high-tech solutions and is firmly committed to sustainable development. ID Logistics is listed on Compartment B of NYSE Euronext's regulated market in Paris (ISIN Code: FR0010929125). The Group is managed by Eric Hémar.

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